

Thermia

Supplier Manual

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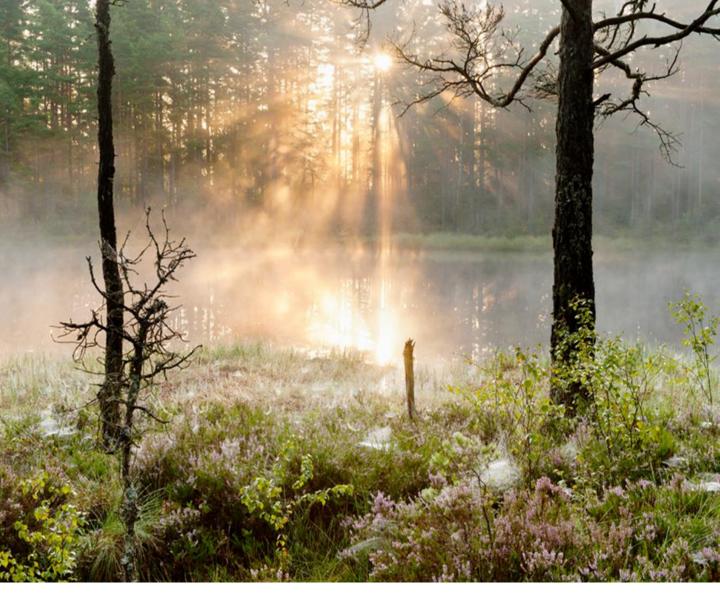
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Introduction

Thermia has a strong commitment to product quality and reliability to ensure sustainable development.

Our suppliers play an important role in our quality assurance work. We strongly believe that it is in the mutual interest of both Thermia and our suppliers to meet the current and future requirements of customer expectations and product durability.

This Supplier manual describes Thermia's requirements in terms of quality assurance and legal compliance. These conditions need to be met in advance of receiving approval for a new/changed product or manufacturing process.

Part Approval process

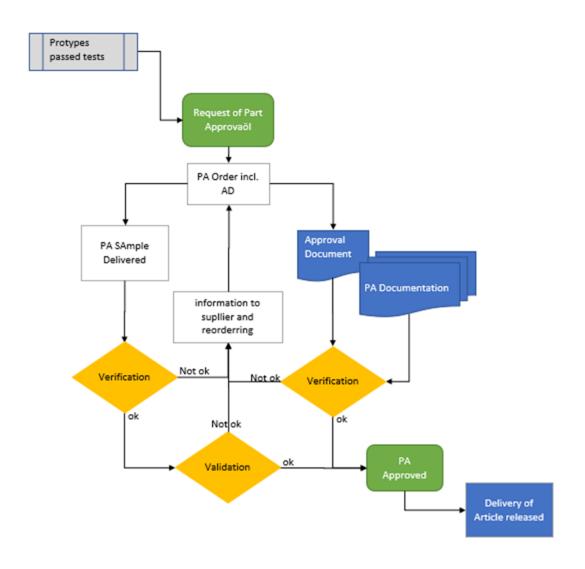


REQUIREMENT

Thermia requires all suppliers to ensure the quality of new or exchanged parts, as well as production processes, before delivery of items intended for serial production at Thermia.

METHOD

Thermia expects all suppliers to follow Thermia's Part Approval (PA) process, which is a simplified version of the established PPAP within AIAG 16946.



Sample orders



PROTOTYPES

Prototype parts may be ordered for tests before drawings, specifications or other design parameters are finalized

PA SAMPLE

The PA samples for approval will be in accordance with agreed drawings and specifications and manufactured using the specified materials in series production tools and process.

PA DOCUMENTATION

Necessary documentation for PA is decided based on the component type, as specified in a guidance matrix.

PA ORDER

Thermia will send a purchase order with identification "PA ORDER" and specification noted or attached.

If the PA samples are ordered together with 1st order, this will be specified within the purchase order.

APPROVAL DOCUMENT

Thermia will send the approval document together with the PA purchase order

DELIVERY

Thermia expects all suppliers to deliver PA samples and submit the required documentation without delay.

Approval Document

Creator: Annica Westerberg

Revision

Approval Document

Thermia Part No



Supplier Part No										
Supplier Name			Supplier ID							
Purchaser			Date							
Supplier Quality Engineer										
Reason for PA: Choose an	alternative		CR/Project ID							
	PA Docun	nentati	on							
Basic			Addition	als						
Norm / Drawing / Tech.spec X		x	Production Process flow chart							
Material Declaration X	X=		Risk analyzis /FMEA							
rackaging specification	Demands		Dimensional Results							
Control Plan/Manufacturing tests X	to this AD		CE-declaration / Manufa	cture 's Declaration						
Master Sample/Initial sample			Material Recycling R	eport						
Declaration										
I hereby affirm that the samples represented by this certification are representative of our parts, have been made to the applicable customer drawings and specifications and are made from the specified materials on serial production tooling in the serial production process. I also understand and agree to that any changes will require a change process including a new Approval Documentation										
Supplier										
Digital Signature			Title	Date						
Print Name:										
Thermia										
Digital Signature			Title	Date						
		Supp	olier Quality Engineer							
Print Name:										
Thermia AB Box 95	io, 671 29 Arvi	ka 0570-8	13 00 www.thermia.se							

GENERAL DATA

Thermia completes general data about the specific part and supplier.

PA DOCUMENTATION

Lines marked with an "x" must be included with the signed approval document (AD):

Templates are available in the AD excel file.

Detailed information in following pages explains the contents of each documentation form.

DECLARATION

Thermia accepts both digital and written signatures on the AD document.

PA documentation



GENERAL

PA documentation is used to confirm the approval of the part/product, including the production process.

Documentation required is based on part/product type.

GUIDANCE MATRIX

The guidance matrix summarizes the documentation required for each type of part/product.

"X" is always mandatory

"Optional" is decided by Thermia SQE

"a" is mandatory if the part/product has a specified requirement.

"n/a" is not applicable

	Grupperingskriterie	r			Ba	sdokume	ent				Tilläggsdokument				
Gruppering	Förklaring	exempel på komponenter	AD Approval dokument	produkt- information	Material- deklaration	Förpack- nings- information	Control plan / slutkontroll	PA prov specifikt	PA prov ur första leveransen	Processkarta produktions- flödet	produktions-		CE- försäkran	Material- återvinnings- analys	
Thermias design	köp av komponenter där leverantören ansvarar för tillverkningen men Thermia har ansvar för konstruktionsunderlaget	Display box, plåtar, kablar, BM- kort etc	X	n/a	X	X	X	X	n/a	X	X	X	а	n/a	
produktion	leverantören flyttar produktionen till annan egen produktionsenhet, detta gäller när det produceras på vårt konstruktionsunderlag	de som inte är hyllvaror eller kemikalier	Х	n/a	X	optional	X	Х	n/a	Х	X	а	а	n/a	
Thermia- tillägg	Komponenter som är katalogvaror, där den tekniska specen refererar till ett produktdatablad/ norm / standard MEN med tillägg/ ändringspecifikt för Thermia	Kompressor, kopplingar, cirkpump,Inverter, (PCB)	X	а	X	а	X	X	n/a	Х	optional	а	а	optional	
Trading	Trading / köp av färdigprodukt	iTec, SVR, WT-X, Tillbehör	а	Χ	X	Χ	Χ	X	n/a	Х	optional	а	а	Χ	
Kemisk	Kemisk produkt / Kemiskt āmne eller blandning	Glykol, köldmedier	n/a	X	Х	n/a	а	n/a	n/a	n/a	n/a	n/a	n/a	n/a	
Ren Hyllvara	standardartiklar, hyllvaror INGEN handpåläggning/specifikt för Thermia	skruvar, slangklämpor, buntband, påsar (kompressor,	optional	Χ	X	n/a	а	optional	X	n/a	n/a	n/a	optional	loptional	

DOCUMENTATION

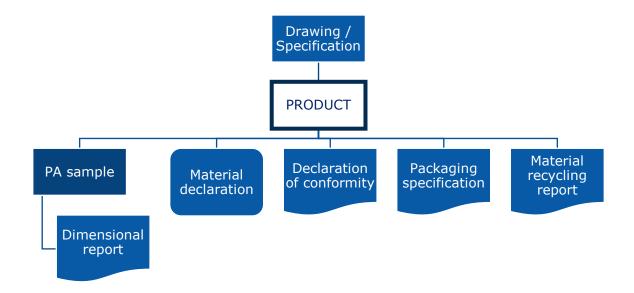
The PA documentation is in two parts: "basic" and "additional" information.

The PA documentation covers both product and production quality assurance.

Templates are available in the AD excel file. It is acceptable to use supplier in-house templates as long as they provide all the requested information.

Product quality assurance





PRODUCT TECHNICAL SPEC/DRAWING/DATA

For Thermia-designed parts, drawings and technical specifications are included together with the PA order.

For supplier-designed parts, all available product specifications must be forwarded to Thermia.

For supplier-designed parts with Thermia customizations (i.e. controller settings, part numbers, etc.), both parties will provide the necessary specifications.

DIMENSIONAL REPORT

When applicable, PA samples must be measured and the protocol sent to Thermia.

All results must be traceable to the specific samples and should include appropriate references to the equipment and procedures used for the measurements taken.

Critical specific characteristics must be highlighted on the drawings. Their inclusion in the protocol is mandatory.

Product quality assurance (cont.)



DECLARATION OF CONFORMITY

When applicable, the supplier is responsible for assuring that the products/parts fulfill the CE requirements. A declaration of conformity must be submitted to Thermia if requested.

CE requirements applies to; energy-related, electrical and electronic appliances and similar (products covered by the Machinery Directive).

MATERIAL RECYCLING REPORT

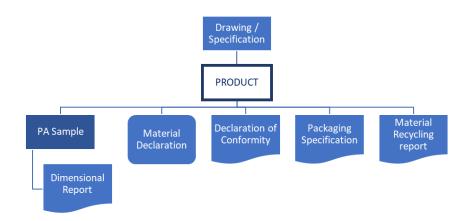
A material recycling report related to the part/product must be available and submitted to Thermia if required.

The report is preferably made according to EN45555:2020.

If other analyze method is used, please describe this in the report

MATERIAL DECLARATION

A material declaration is mandatory for all parts/products. See following pages.



Material declaration



MATERIAL DECLARATION

A material declaration is mandatory for all products.

The declaration form is enclosed as an excel file and must be fully completed.

Products containing substances that fall under Article 33 of REACH (see right) must be declared as in Example 1. Products must also be registered in SCIP database by the supplier.

Products <u>not</u> containing substances affected by Article 33 of REACH must be declared as in Example 2.

DUTY TO COMMUNICATE

According to Article 33 of REACH, the manufacturer of a part is required to provide information about any Substances of Very High Concern (SVHC) on the candidate list when the concentration exceeds 0.1% weight by weight (w/w).

LEGAL REGULATIONS: FURTHER INFO

For more detailed information about SCIP, Reach, RoHS, WEEE, Biocidal and POPs regulations, see follow pages.

Component / part	Chemical substance / Material	CAS No.	Total Weight[g]	Weight %	REACH	SCIP	SCIP number	ROHS	RoHS exemption	WEEE	Biocidal Regulation	POPs Regulation
Example 1: Brass nut	Lead	7439-92-1	1500	>1,0 viktprocent och< 10,0 viktprocent	Yes, included in the Candidate List	Yes, registered in ECHA SCIP-database	XXXXXXX-XXXX- XXXXXXXX-XXXX- XXXXXXXXXX	Product meet the requirements by application of described exemption(s)	6(c)	Yes, an Electrical or electronic product	Not applicable for this part	Not applicable for this part
Example 2: Hose				No, it contains no SVHC substances	Yes, but not included in any of the lists	No, it contains no SVHC substances		Product meets the requirements without any exemptions		Not applicable for this part	Not applicable for this part	Not applicable for this part

Legal regulations





WFD (WASTE FRAMEWORK DIRECTIVE)

The Waste Framework Directive is a European Union directive concerned with "measures to protect the environment and human health by preventing or reducing adverse impacts".

It sets out measures and requirements for the prevention, re-use and recovery of packaging wastes in Member States.

Member States must ensure that packaging placed on the market complies with the underlying requirements. The directive implies the "producer responsibility" principle.

The Waste Framework Directive can be viewed here: https://eurlex.europa.eu/legal-content/EN/TXT/?uri=CELEX%3A32008L0098&qid=165220681 6484

REACH (Registration, Evaluation, Authorisation and restriction of Chemicals)

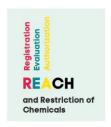
REACH (2011/65/EU) is a regulation of the European Union that governs the use of chemical substances and has an impact on most companies across the EU.

Particularly hazardous substances are called SVHC "Substances of Very High Concern".

More than 200 substances are listed in the candidate list. Particularly dangerous substances requiring permission for use are listed in Appendix XIV of REACH. The rules apply throughout the EU.

Chemicals that pose unacceptable risks to humans or the environment are listed in Appendix XVII in REACH.

The REACH regulation can be viewed here: https://eurlex.europa.eu/legal-content/en/TXT/HTML/?uri=CELEX:02006R1907-20210215



Legal regulations







SCIP (Substances of concern in Products)

Every manufacturer, importer or distributor of a product placed on the market in the EU / EEA and containing more than 0.1% by weight of a particularly dangerous substance (SVHC) included in the candidate list in REACH, must provide information to the SCIP database at ECHA.

The regulation has applied since 1 January 2021 and is based on the Waste Frame directive for reducing waste containing hazardous chemicals and promoting the use of safer alternatives. The purpose is to support waste operators in ensuring that substances of concern are not used in recycled materials

The SCIP directive can be viewed here: https://eurlex.europa.eu/legalcontent/EN/TXT/?uri=CELEX%3A32018L0851&gid=1652207714 754



WEEE (Waste of Electrical and Electronic Equipment)

Manufacturers and distributers are required to:

- Register with the responsible national authorities in all countries distributing or selling equipment.
- · Regularly submit reports of the amount of electrical and electronic equipment sold.
- Organize and finance the collection, treatment and recycling of the products they produce.
- Distributors must offer their customers the opportunity to return electrical and electronic waste free of charge.
- Products must be visibly marked crossed-out wheeled bin label.
- All manufacturers must comply with the RoHS Directive.

The WEEE directive can be viewed here: https://eurlex.europa.eu/legalcontent/EN/TXT/?uri=CELEX%3A32012L0019&gid=16522073600 12





Legal regulations



ROHS



The RoHS (Restriction of Hazardous Substances) Directive (2011/65/EU) aims to reduce risks to human health and the environment by replacing and limiting hazardous chemical substances in electrical and electronic equipment.

The substances regulated by the RoHS directive are mercury, cadmium, lead, hexavalent chrome, flame retardants PBB and PBDE and plasticizers DEHP, BBP, DBP and DIBP.

The RoHS directive can be viewed here: https://eur-lex.europa.eu/legal-content/EN/TXT/?qid=1584116022829&uri=CELEX:02011L0065-20200301

BPR



The BPR (Biocidal Products Regulation) governs the supply and use of biocides on the market to ensure a high level of protection for both human and animal health, and the environment. Biocides are chemical or biological pesticides used to control and eliminate harmful organisms.

The BPR can be viewed here: https://eur-lex.europa.eu/legal-content/EN/TXT/HTML/?uri=CELEX:02012R0528-20210329

POPS



The POPs (Persistent Organic Pollutants) Regulation prohibits or restricts the use of persistent organic pollutants in both chemical products and goods. POPs have particularly serious health and environmental properties and can be found in, for example, flame retardants, high-flouring substances (PFASs) and short-chain chlorine paraffins.

The POP regulation can be viewed here: https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX%3A32019R1021&gid=1652206184230

Dimensional report



GENERAL REQUIREMENTS

The report must provide a record of the dimensional data taken from PA samples.

It is acceptable to use your own supplier template. An example is included in the excel file "Approval Document".

Part name										
Thermia Pa	art Number						Revision			
Performed	by						Date			
Measuring point	Nom. value	Tolerance limit	Result Part 1	Result Part 2	Result Part 3	Result Part 4	Result Part 5	Result Part 6	ОК	NOT OK
1	1									
2										
3	3									<u> </u>
4	ļ.									
5	5									
6	3									
7	,									
8	3									
9										
10)									
11										
12	2									
13										
14	Į.									
15	5									
16	3									
17										
18										
19)									
20										

DESCRIPTION

- Critical measures should be noted on drawing/s. If there is any doubt about which measures need to be included, please contact Thermia SQE
- Measuring points must be marked on the drawing/s.
- Measurements must be noted for each part
- Mark with "X" whether OK or NOT OK in relation to tolerance limits

Packaging specification



GENERAL REQUIREMENTS

All packaging components must be recyclable. You should avoid using composite materials that are difficult to separate.

All packaging should be of sufficient quality to minimize damage during transport and internal handling.

Packaging dimensions must be agreed with Thermia Logistics and the quantity of each shipment optimized for the size of packaging.

Part of the packaging	Material	Weight	Additional info	_
	choos e option			_
	choos e option			_
	choos e option			
	choos e option			
	choos e option			
	choos e option			
	choos e option		_	
	choos e option choos e option		_	_
Total weight of the Packag			0 kg	_
Outer dimens ion of the	heigh		mm	
complete Package:	wid: dept		mm mm	
	оер	n.	11111	
Shata autor Bookeen to be	debured			
Photo outer Package to be	e delivered			
Photo outer Package to be	s delivered			

DESCRIPTION

- Each part of the packaging shall be declared for material (drop down list) and weight (kg to 2 decimal places)
- Use "additional info" when, for example, the packaging has to be a combination of 2 materials, and state how to separate them.
- The total weight of the packaging must be summarized.
- Specify the external dimensions for height, width and length.
- Attach a photo showing the inside of the package.
- Attach a photo showing the outside of the package.

Material recycling report



GENERAL REQUIREMENTS

All suppliers must be able to provide a report from a recycling audit of the part/product.

A template is available in the excel file. Other templates are acceptable as long as they include all the information below and describe the analysis method used.

Audit and report should ideally be carried out according to the EN 45555:2020 standard.

Product:				
Completion date of the	recycling a	nalsis:		
Name of responsible fo	r the report	t		
	Weight	% of total	I Comments	
Material recycling		#DIV/0!		
Energy recovering		#DIV/0!		
Landfill		#DIV/0!		
Hazardous waste		#DIV/0!		
	0			
Description of the Analy	sis method	d		
Additional Information				
Additional information				

Production quality assurance

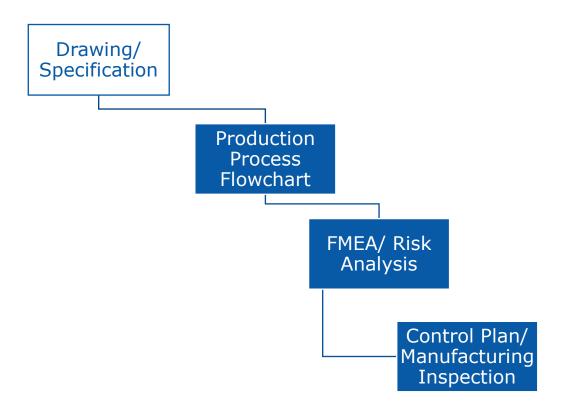


GENERAL REQUIREMENTS

All suppliers must be able to provide documentation to verify the safety and quality of the production process.

Technical specifications and/or drawing provide the basis for manufacturing.

- 1. A product production process is described in a flowchart.
- 2. FMEA / risk analysis is performed and evaluated, highlighting any areas of risk that may mean not fully meeting the requirements.
- 3. Risks must then be minimized to avoid delivering defective parts. These preventive actions should be described in a control plan, manufacturing inspection chart or similar



Process flow chart

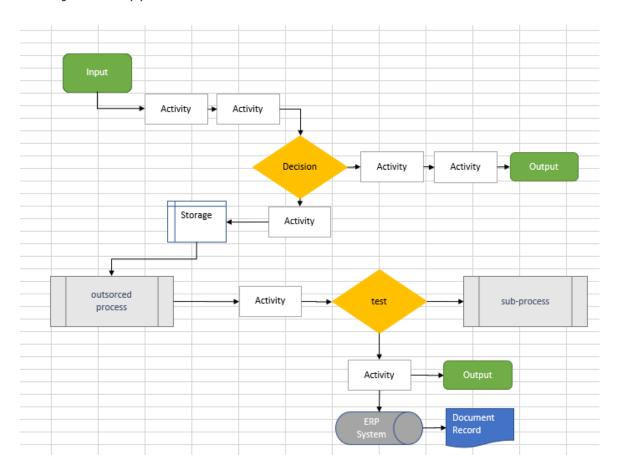


GENERAL REQUIREMENTS

All suppliers must maintain a production process flowchart that clearly describes the production process steps and sequences, from material reception through production to packaging and shipping.

A template is available in the excel file. Other templates are acceptable as long as all required information is provided.

Process steps must also include operations performed by third parties (such as sub-suppliers). These steps need to be identified within the diagram and are subject to approval.



FMEA / risk analysis



GENERAL REQUIREMENTS

All suppliers are required to complete a Process FMEA, if applicable. The FMEA is a living document and must be revised as and when changes are made to the product and/or process, and if quality issues are identified.

The PFMEA must include all characteristics.

It is acceptable to use other templates, provided that all requested information is included.

Further info: https://www.aiag.org/quality/automotive-core-tools/fmea

	Process:		FMEA Owner:							Revision Date:	Team:	
Op No	Process	Potential Fallure Mode	Potential Effect(s) of Fallure	Severity	Poferitial Cause(s) of Fall ure		Contrello	nt Process Controls, Detection	Detection	Recommended Actions RPN >100 Action <100 Ok	Responsibility & Target Date	Actions Taken & Completion Date

	Severity		Oc	currence				Detection
Assessment	Effects exampel	scor e	Assessment		scor e	Assessment	score	Definition of detection level
Falure to meet Safety and/or	May endanger operator (machine or assembly) without warning	10	Very high	>100 per thousand >1 in 10	10	Almost imposs	10	No detection opportunety
Regulatory Rtequirements	May endanger operator (machine or assembly) with warning	9		500 per thousand 1 in 20	9	Very remote	9	Not likely to detect at any stage
Major Disruption	scrapped. Line shut down or stop	8	High	20 per thousand 1 in 50	8	Remote	8	Failure Mode by operator visual. Post Processing
Significant Disruption	A portion of the production run may have to be scrapped. Deviation from primary process including decreased	7		10 per thousand 1 in 100	7	Very low	7	Failure Mode detected in-station by operator trough gauging (go/no go, torque check etc)
Moderate	1002 of production run may have to be reworked off line and accepted	6		2 per thousand 1 in 500	6	Low	6	Failure Mode detected post-proccesing by operator trough gauging (go/no go, torque check etc)
Disruption	A portion of the production run may have to be reworked offline and accepted	5	Moderate	0,5 per thousand 1 in 2000	5	Moderate	5	Failure Mode detected by automated controls in-station that will detect dicrepant part and notify operator. Gauging performed on set-up
Moderate	1002 of production run may have to be reworked in-station before it processed.	4		0,1per thousand 1 in 10 000	4	Moderately hig	4	Failure Mode detected by automated controls post-processing and lock part to prevent futher processing
Disruption	A portion of the production run may have to be reworked in-station before it processed.	3		0,01 per thousand 1 in 100 00	3	High	3	Failure Mode detected by automated controls post-processing and lock part to prevent father processing
Minor Disruption	Slight inconvenience to process, operation or operator	2	Low	<0,001 per thousand 1 in 1 000 000	2	Very High	2	Error detection in-station by automated controls and prevent discrepant part from being made
No effect	No discernible effect	1	very Low	Failure is eliminated through preventive control	1	Almost imposs	1	edrror prevention as a result of fixture design, machine design or part design. Discrepant parts can not be made because of error proofing

Control plan



GENERAL REQUIREMENTS

The control plan describes how the production process is controlled in detailed implemented activities to ensure conformity with agreed drawings and specifications according to identified risks.

Manufacturing inspections may be described in the production process flowchart.

DESCRIPTION

List all identified operational risks along the production process, together with the assessment result > 100 for RPN

Complete the chart in full. Particularly important are measuring frequency and the number of samples.

Include an ID in the reaction plan, where the operator can see what measures to take if it falls outside the defined limits.

Control Plan Nu	mber			Key Contact/P	hone				Date (Orig.)		Date (Rev.)		
Part Number/La	test Change Le	vel		Core Team					Customer Engineering Appro				
Part Name/Des	cription			Supplier/Plant	Approval/Date		Customer Qua	ality Approval/D)				
Supplier/Plant		Supplier Code		Other Approva	al/Date (If Req'o				Other Approva	al/Date (If Req'o	:		
PART/	PROCESS NAME	MACHINE, DEVICE,	С	HA RA CTE RIST K	OS .	SPECIAL			METHODS				
PROCESS	OPERATION	JIG,TOOLS,				CHAR.	PRODUCT/PROCESS	EVALUATION/	SAM	(PLE		REACTION	
NUMBER	DESCRIPTION	FOR MFG.	NO.	PRODUCT	PROCESS	CLASS	SPECIFICATION/ TOLERANCE	MEASUREMENT TECHNIQUE	SIZE	FREQ.	CONTROL METHOD	PLAN	

